

REPLACEMENT SHEET

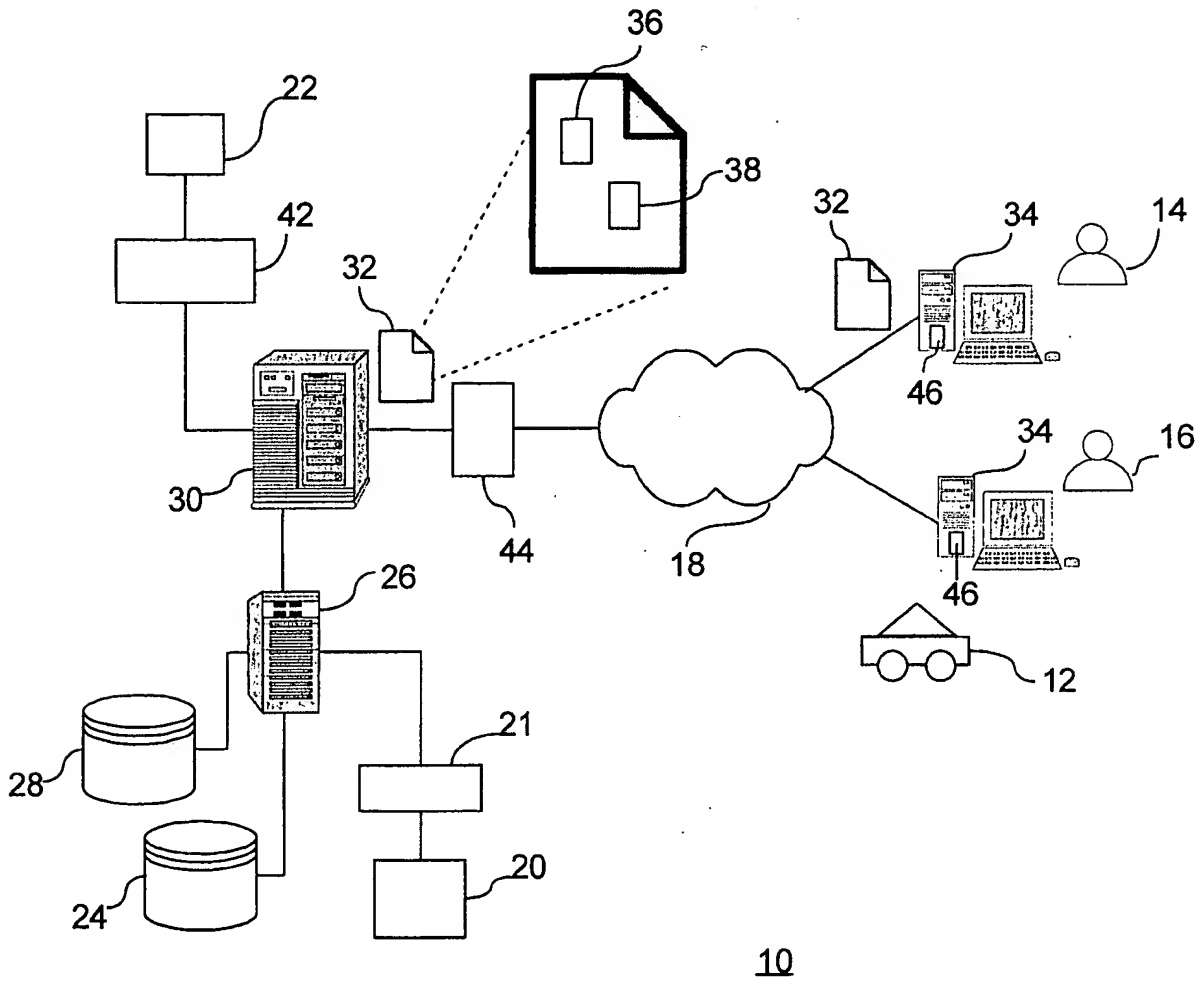


Figure 1

REPLACEMENT SHEET

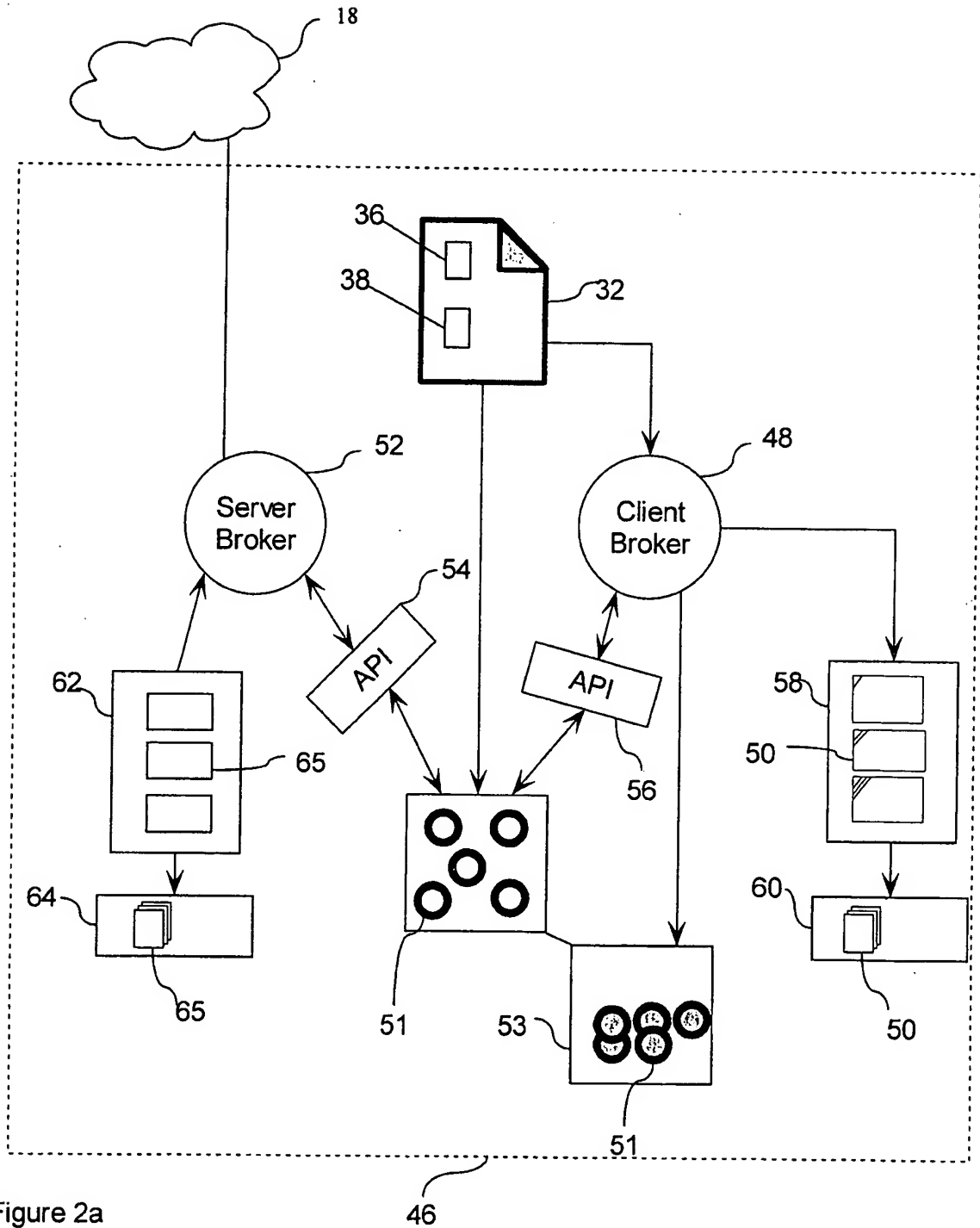


Figure 2a

REPLACEMENT SHEET

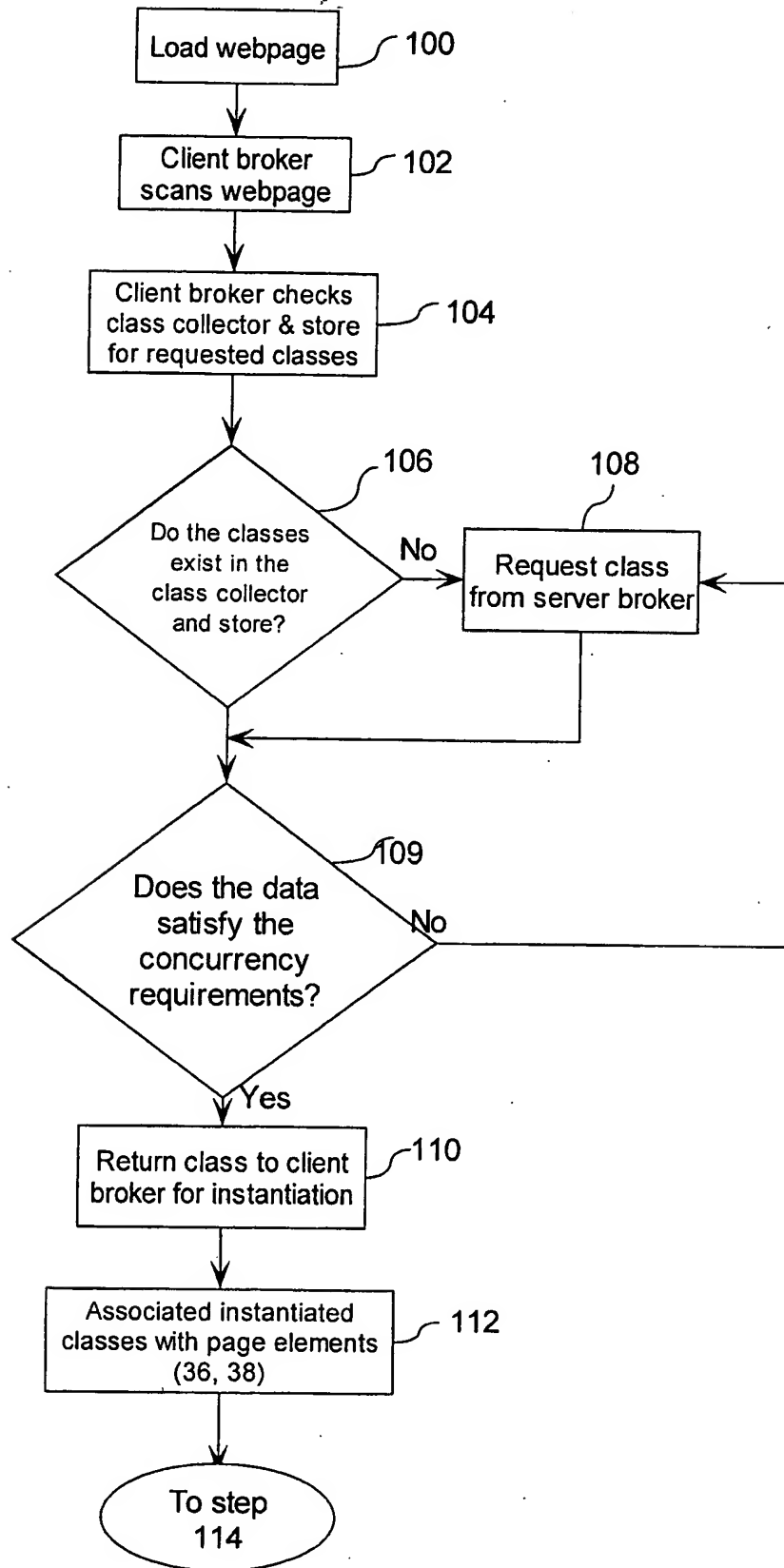


Figure 3a

REPLACEMENT SHEET

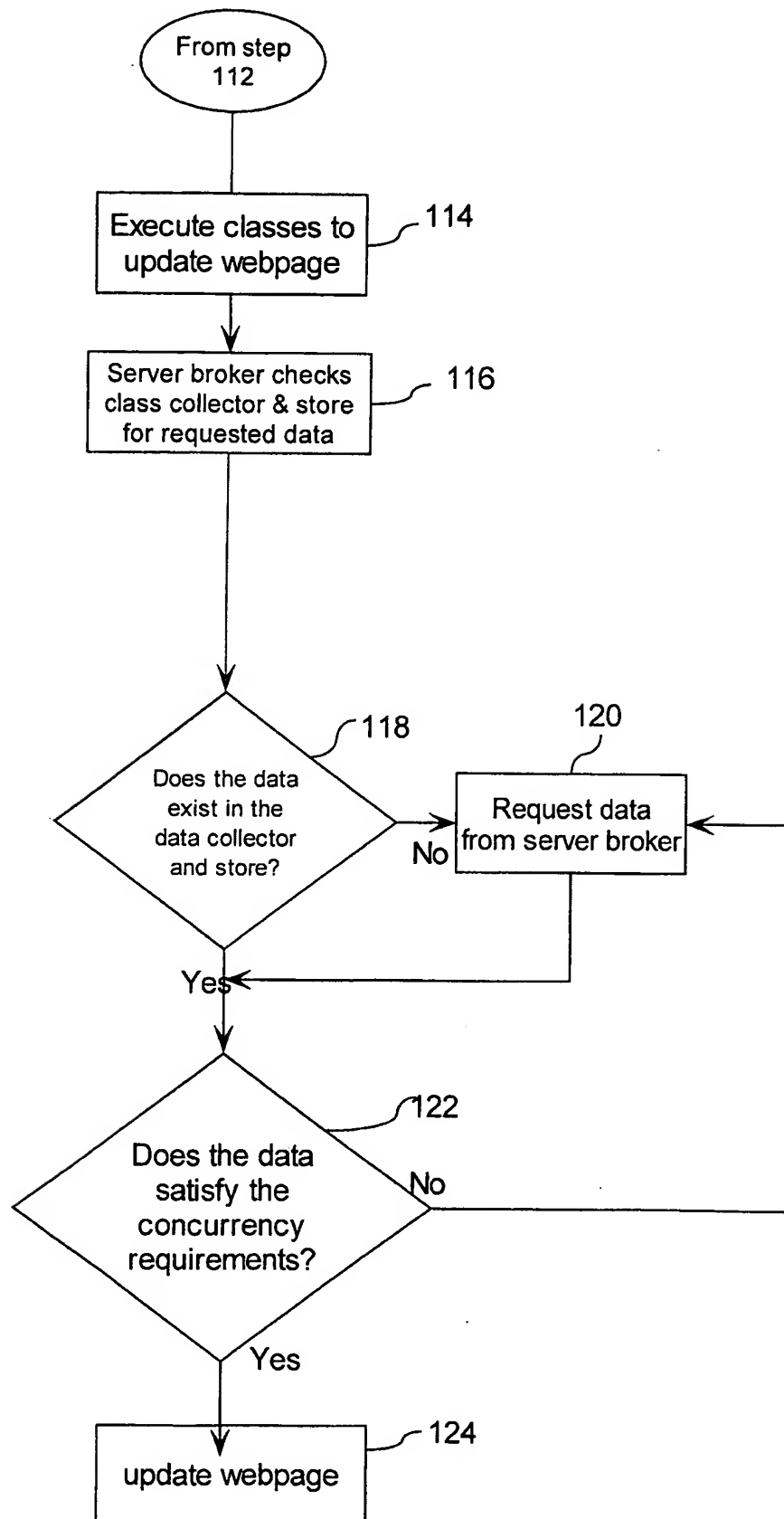



Figure 3b

REPLACEMENT SHEET

**PDQ**
auto.com

[HOME](#) [AUCTIONS](#)

[LOG OUT](#)

Mt. Shanshan, Shanahan Ford

CREDIT LIMIT: \$300,000 CAD

Oct 16, 8:55:20AM

USER LOGIN

Welcome to PDQauto.com!

Please enter your username and password:

Username:

Password:

LOGIN

HELP

Figure 4

REPLACEMENT SHEET

User Details

User id

Old Password

New Password

Title

First Name

Last Name

Language

Country

Address

City

Zip/Postal Code

Province/State

Preferences

Currency

If you want to purchase vehicles, you must provide the following information.

SIN or SSN

Dealer Licences

Country	Province/State	Licence Code	Expiry Date	Upload	Delete
Canada	Ontario	OTRS1573	2003 Sep 30	<input type="button" value="Upload"/>	<input type="button" value="Delete"/>
Canada	Quebec	GHR587	2002 Dec 31	<input type="button" value="Upload"/>	<input type="button" value="Delete"/>

If you prefer to fax your licences, click here

Figure 5

REPLACEMENT SHEET

Upload Dealer Licence

Dealer: Mike Shanahan

Select the licence image on your hard drive or network.

Ontario

Browse...

Upload

Continue

Figure 6

REPLACEMENT SHEET

Company Administration - Menu

Company

Shanahan Ford Lincoln

COMPANY

Location

H.O Newmarket

LOCATION

Enter the user-id of a person who is registered with PDQ

or

Select a person who is already authorised for your company

EMPLOYEE

Lou Boyle

Mike Shanahan

Phil Tair

Figure 7

REPLACEMENT SHEET

Company Details

Company Name:

Principal: Title

First Name Last Name

Position

Currency:

Would you like to be an arbitration appraiser for vehicles that are located near you? Yes ☐ No ☒

Dealer Licences

Country	Province/State	Tax Exempt Code	Licence Code	Licence Expires	Upload	Delete
Canada	British Columbia	5736253	D5HR3N5T	2004 Jan 31	<input type="button" value="Upload"/>	<input type="button" value="Delete"/>
Canada	Ontario	TR987FG	348999	2004 Feb 8	<input type="button" value="Upload"/>	<input type="button" value="Delete"/>
United States of America	Rhode Island	P9UJ458	3487245	2003 Jun 15	<input type="button" value="Upload"/>	<input type="button" value="Delete"/>
<input type="text" value=""/>	<input type="text" value=""/> <input type="button" value="v"/>	<input type="text" value=""/>	<input type="text" value=""/>	<input type="text" value=""/> <input type="button" value="v"/> <input type="button" value="v"/> <input type="button" value="v"/>	<input type="button" value="Upload"/>	<input type="button" value="Delete"/>

If you prefer to fax your licences, click here

Figure 8

Upload Dealer Licence

Dealer: Shanahan Ford Lincoln

Select the licence image on your hard drive or network.

British Columbia

Browse...

Upload

Continue

Figure 9

REPLACEMENT SHEET

Company Location	
Location Name	H.O. Newmarket
Head Office	<input checked="" type="checkbox"/>
Country	Canada
Address	567 Davis Dr
City	Newmarket
Zip/Postal Code	L3Y 2P5
Province/State	Ontario
Time Zone	Eastern Time
Phone Number	(905)853-5000
Fax Number	(905)853-3004
Email Address	info@shahanfordlincoln.com
Save	Delete

Figure 10

REPLACEMENT SHEET

Company Employee	
Company: Shanahan Ford Lincoln	
User-id:	mshanahan
Name:	Mike Shanahan
Address:	123 The Burbs Toronto, Ontario M4V 1A1
Location	H.O Newmarket
Maximum amount that the employee can spend in an auction	150000 CAD
How much can the employee reduce the reserve during negotiation?	9500 CAD
Roles	
Accounts payable	<input type="checkbox"/>
Accounts receivable	<input type="checkbox"/>
Buyer	<input checked="" type="checkbox"/>
Company Administrator	<input checked="" type="checkbox"/>
Monitor	<input type="checkbox"/>
Seller	<input checked="" type="checkbox"/>
Save	Delete

Figure 11

Auction Administration

Auction Class: Tricor

Auction Class Details

Auction List

Figure 12

REPLACEMENT SHEET

Auction Class Administration

Auction Class Details

Auction Name	<input type="text" value="Tricar"/>	130	
Status	<input type="button" value="Inactive"/>	132	Setting the status to 'active' causes an auction to be scheduled
Default Auction	<input type="checkbox"/>		One auction class is designated as the default; this is the template for new auction classes
Type	<input type="button" value="Open"/>	134	
Currency	<input type="button" value="Canadian Dollar"/>	136	
Time Zone	<input type="button" value="Eastern Time"/>		
Office Address	<input type="text"/>		
City	<input type="text"/>		
Province/State	<input type="button" value="Ontario"/>		
Country	<input type="button" value="Canada"/>		
Zip / Postal Code	<input type="text"/>		
Phone Number	<input type="text"/>		
Fax Number	<input type="text"/>		
Email Address	<input type="text"/>		
Earliest Year	<input type="text" value=""/>	140	Vehicles manufactured prior to this year are excluded from the auction
Maximum Odometer	<input type="text" value=""/>	142	Vehicles with a higher odometer reading are excluded from the auction
Reserve Permitted	<input checked="" type="checkbox"/>	144	If this is checked, a reserve can be specified when a vehicle is submitted
Auction Duration	<input type="text" value="120"/> minutes	146	The duration of an auction if all regular segments are used
Segment Duration	<input type="text" value="5"/> minutes	148	The duration of a segment
Segment Interval	<input type="text" value="2"/> minutes	150	The interval between the end of a segment and the start of the next one
Segment Capacity	<input type="text" value="100"/>	152	The maximum number of vehicles that can be assigned to a segment
Extension Segment Count	<input type="text" value="0"/>	154	The maximum number of extension segments
Extension Segment Minimum Capacity	<input type="text" value="0"/>	156	The minimum number of vehicles that must be assigned to an extension segment
Overlapping Segments Permitted	<input type="checkbox"/>	158	If this is checked, overlapping segments are used if too many vehicles are submitted
Overlapping Segment Minimum Capacity	<input type="text" value=""/>	160	The minimum number of vehicles that must be assigned to an overlapping segment
Segment Manufacturer Limit	<input type="text" value="100"/>	162	The maximum number of vehicles from each manufacturer that can be assigned to the same segment
Segment Model Limit	<input type="text" value="100"/>	164	The maximum number of vehicles for each model that can be assigned to the same segment
Initial Bid Warning %	<input type="text" value="120"/>	165	The buyer will be warned if his initial firm bid exceeds this percentage of the reserve. E.g. Set this to 110 to warn him if his bid exceeds the reserve by 10%.
Initial Bid Range %	<input type="text" value="70"/> to <input type="text" value="85"/>	166	The allowable limits for the initial range bid are randomly calculated by applying these percentages to the reserve
Range Initial Bid %	<input type="text" value="80"/>	168	The range initial bid must be within this percentage of the range upper bid
Range Bid Maximum Spread	<input type="text" value="6000"/>	170	The difference between the range initial bid and the range upper bid must not exceed this amount
Offers Permitted	<input checked="" type="checkbox"/>	172	If this is checked, offers can be submitted
Offer Rejection Delay	<input type="text" value="15"/> to <input type="text" value="120"/> minutes	174	If an offer is automatically rejected, the buyer is notified after a delay that is randomly calculated within this range
Default Offer Duration	<input type="text" value="180"/> minutes	176	

Figure 13a

Continued on
Next Page

REPLACEMENT SHEET

Offer Reply Time	<input type="text" value="5"/> minutes	178	After viewing an offer, the salesperson must accept it within this time period to prevent it from expiring.
Registration Lead Time	<input type="text" value="60"/> minutes	180	If a dealer wants his finance company to pay for his purchases, he must register for the auction before this duration prior to the start of the auction is reached
Vehicle Schedule Lead Time	<input type="text" value="120"/> minutes	182	The duration prior to the start of the auction when vehicles are assigned to segments
Offer Submission Lead Time	<input type="text" value="60"/> minutes	184	The duration prior to the start of the auction after which no offers can be submitted
Offer End Lead Time	<input type="text" value="30"/> minutes	186	The duration prior to the start of the auction after which unfinished offers are cancelled
Bidding Countdown Period	<input type="text" value="60"/> seconds	188	The period that must elapse, without any bids being submitted, before bidding on a vehicle is closed
Negotiation Initiation Time	<input type="text" value="3"/> minutes	190	The period after bidding closes during which the seller may start negotiation
Negotiation Reply Time	<input type="text" value="3"/> minutes	192	If the participant does not respond to a negotiator offer during this period, negotiation is terminated

Segment Limits

Segment	Minimum Vehicle Count	
1	<input type="text" value="0"/>	194
2	<input type="text" value="100"/>	
3	<input type="text" value="200"/>	
4	<input type="text" value="300"/>	
5	<input type="text" value="400"/>	
6	<input type="text" value="500"/>	
7	<input type="text" value="600"/>	
8	<input type="text" value="700"/>	

Bidding Increments

High Bid is At Least	Bidding Increment	
<input type="text" value="0"/>	<input type="text" value="50"/>	196
<input type="text" value="9000"/>	<input type="text" value="100"/>	
<input type="text" value=""/>	<input type="text" value=""/>	
<input type="text" value=""/>	<input type="text" value=""/>	

Auction Schedule

	Start Time e.g. 14:30	End Time	
<input type="text" value="Friday"/>	<input type="text" value="14:30"/>	<input type="text" value="15:00"/>	198
<input type="text" value=""/>	<input type="text" value=""/>	<input type="text" value=""/>	

Figure 13b

Continued From
Previous Page

REPLACEMENT SHEET

Submit Vehicle

Seller: Tricor

Enter a New or Existing VIN

(for an existing VIN, you may just enter the last 6 characters)

or

Select an Existing VIN

Continue

1FMZU24E7XUA53192 1999 Ford Explorer

1FMDU24X1SUA29474 1999 Ford Explorer

1FTRW07342KP21257 1999 Ford F-350

1FMDU35P4TZB53019 2000 Ford F-150

1FTNX21L9YED74028 2000 Ford F-250

2FMZA5144YBC12327 2000 Ford Windstar

1FMZU72E4YZA50349 2000 Ford Windstar

1FTRW07342KC21257 2001 Ford E-350 Super Duty

1FTRW07342KC21257 2001 Ford E-350 Super Duty

2FMZA554X1BB05380 2001 Ford Windstar

Figure 14

REPLACEMENT SHEET

Submit Vehicle - Menu

VIN: 1FMDU34X0SDA65467
Model: 2002 Ford Thunderbird
Status: Incomplete

Step 1: VEHICLE DETAILS

Step 2: VEHICLE PHOTOGRAPHS

Either:

Step 3a: APPRAISAL

or:

Step 3b: APPRAISAL PHOTOGRAPHS

or:

Step 3: REQUEST APPRAISAL

When you have entered all the vehicle's information, click here. This will allow purchasers to see the vehicle.

Step 4: LIST

WITHDRAW

SUBMIT ANOTHER VEHICLE

Figure 15

REPLACEMENT SHEET

Submit Vehicle - Vehicle Details

VIN: IFMDU34X0SDA65467 Seller: Tricor Status: Accepted
 Year: 2002 Make: Ford Model: Thunderbird - Car
 Body: 2 Door Convertible Engine: 8 Transmission: Automatic 4 speed
 Drive Train: Rear Wheel Drive Drive Side: Left Fuel Type: Unleaded
 First Registered: Canada Ontario
 Currently Registered: Canada Ontario

Location

Country: Canada
 Dealer: Tricor
 Address: 1629 The Queensway
 City: Kapuskasing
 Zip/Postal Code: K0A 1T8
 Province/State: Ontario
 FOB:

Colour

Exterior (generic): Red Exterior (specific): Interior: RED/BLACK

History

Usage Type: Lease Theft Recovery: Major Damage: Flood Damage:
 Odometer(current): 32000 km Odometer(previous): Date replaced:
 Warranty: Available Months Remaining: 24

Options

ABS brakes <input checked="" type="checkbox"/>	Air conditioning <input checked="" type="checkbox"/>	Alarm <input checked="" type="checkbox"/>	Alloy wheels <input checked="" type="checkbox"/>
Aspiration <input type="checkbox"/>	Audio system <input type="checkbox"/> CD player	Block heater <input type="checkbox"/>	Child-proof locks <input checked="" type="checkbox"/>
Cruise control <input checked="" type="checkbox"/>	Driver air bag <input checked="" type="checkbox"/>	Heated seats <input checked="" type="checkbox"/>	Keyless remote entry <input checked="" type="checkbox"/>
Leather interior <input checked="" type="checkbox"/>	Overhead console <input type="checkbox"/>	Passenger air bag <input checked="" type="checkbox"/>	Passenger power seat <input checked="" type="checkbox"/>
Power brakes <input checked="" type="checkbox"/>	Power locks <input checked="" type="checkbox"/>	Power mirrors <input checked="" type="checkbox"/>	Power seats <input checked="" type="checkbox"/>
Power steering <input checked="" type="checkbox"/>	Power trunk <input checked="" type="checkbox"/>	Power windows <input checked="" type="checkbox"/>	Rear window defrost <input checked="" type="checkbox"/>
Rear wiper <input type="checkbox"/>	Remote starter <input type="checkbox"/>	Roof <input type="checkbox"/> Convertible	Roof rack <input type="checkbox"/>
Side impact air bags <input type="checkbox"/>	Spoiler(s) <input type="checkbox"/>	Tilt steering <input checked="" type="checkbox"/>	Tinted windows <input checked="" type="checkbox"/>
Towing package <input type="checkbox"/>	Traction control <input type="checkbox"/>		

Comments

Auction Rules

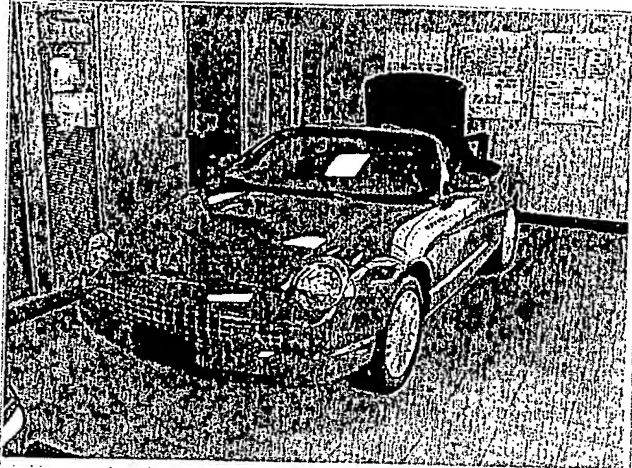
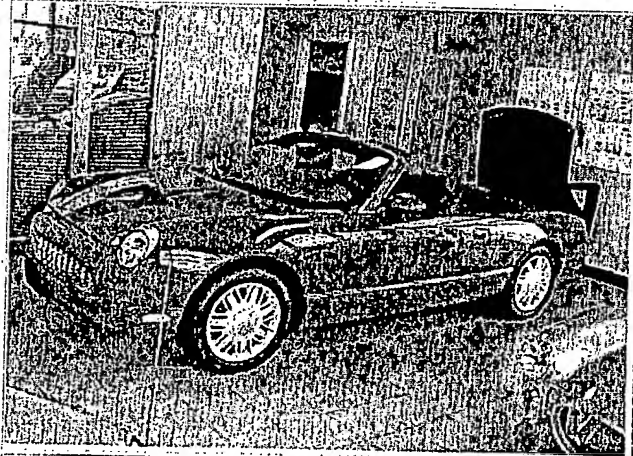
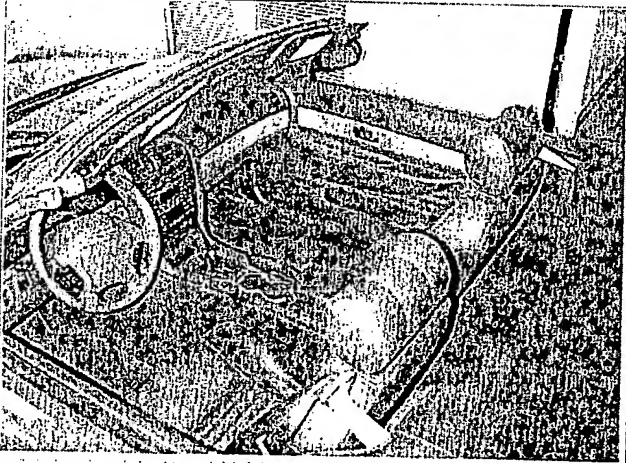
Reserve: 45000 CAD Immediate Sale Price: 48000 CAD
 Accept offers before the auction? ☒

Auctions

Withdraw	Sequence	Auction	High Bid (CAD)	If unsold
<input type="checkbox"/>	1	Tricor 16-Oct-2002 1:30PM	no bids	List in the next auction
<input type="checkbox"/>				List in the next auction
		Toronto 29-Oct-2002 4:25PM		

REPLACEMENT SHEET

Photographs

Delete	Type	Sequence	File Name	
<input type="checkbox"/>	Exterior ▾	1 ▾	P001114.JPG	
<input type="checkbox"/>	Exterior ▾	2 ▾	P001115.JPG	
<input type="checkbox"/>	Interior ▾	3 ▾	P001116.JPG	

Save

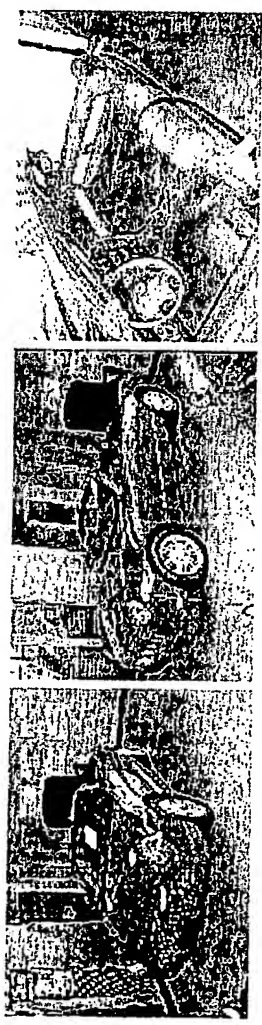
Figure 16b

Continued From
Previous Page

REPLACEMENT SHEET

Submit Vehicle - Photographs

VIN: 1FMDU34X0SDA65467
Model: 2002 Ford Thunderbird



Upload Photograph

Select the photograph on your hard drive or network.
(Do not upload photographs of damage here).

View of Vehicle:

After all photographs have been uploaded, click here:

(You can provide additional information about uploaded photographs on the [Vehicle Details](#) page)

Figure 16c

REPLACEMENT SHEET

Submit Vehicle - Appraisal

Appraisal Date: 2002 ▾ Oct ▾ 7 ▾ Appraiser: KMS Independent: ☐

Appraisal Status: Complete ▾

Interior Condition: Good ▾

Paint Condition: Good ▾

Overall Condition: Good ▾

Windshield Condition: Good ▾

Tire Tread Depth: Front left: 3 mm Front right: 3 mm Rear left: 3 mm Rear right: 3 mm

Comments:

Damage:

Delete	Status	Type	Repair Cost (CAD)	Description
<input type="checkbox"/>	Confirmed ▾	Dent ▾	500	front passenger/hood
<input type="checkbox"/>				




Save

Figure 17a

REPLACEMENT SHEET

Submit Vehicle - Appraisal Photographs

VIN: 1FMDU34X0SDA65467
Model: 2002 Ford Thunderbird

Damage Type	Description	File Name
Dent	front passenger/hood	<div></div> <div><input type="text" value="Browse..."/> <input type="button" value="UPLOAD"/></div>

After all photographs have been uploaded, click here: [CONTINUE](#)

Figure 17b

REPLACEMENT SHEET

Request an Appraisal

VIN: 1FMDU34X0SDA65467
Model: 2002 Ford Thunderbird
Appraiser: Manders Inc.

To cancel the appraisal, check this box ☐

Contract End Date: 2002 Oct 5

Adjusted Maturity Date: 2002 Nov 7

Contract Mileage: 80000 km

Licence Plate Number: AGUD001

Additional Instructions:

(up to 75 characters)

Lessee:

Name: Bill Shyster

Country: Canada

Address: 123 West St North

City: Oakville

Zip/Postal Code: M1A 1Z2

Province/State: Ontario

Home Phone Number: (905)555-2345

Work Phone Number

Save

Figure 18

REPLACEMENT SHEET

Auction Administration


Auction List

Auction: Tricor

Auction Id	Status	Start Date	Start Time Eastern Time	End Time	Suspend
105	Pre-Auction	16-Oct-2002	13:30	15:30	<input type="checkbox"/>
52	Finished	19-Aug-2002	16:20	18:20	<input type="checkbox"/>
51	Finished	17-Apr-2002	10:00	12:00	<input type="checkbox"/>
50	Finished	10-Apr-2002	10:00	12:00	<input type="checkbox"/>
48	Finished	03-Apr-2002	10:00	12:00	<input type="checkbox"/>

Figure 19

REPLACEMENT SHEET



[HOME](#)
[AUCTIONS](#)

LOG OUT

[My Bids](#)

CREDIT LIMIT: \$150,000 CAD

Oct 16, 1:25:22PM

My Sales

Balance: \$320,247

Scope: Personal

Show: All Segments

BID#	DATE	TIME	MODEL	BODY	COLOR	IN	PRICE	TYPE	TRCOR	LOCATION	STATUS	REVERSE	CURRENT	ADDS	NOTE	DETAIL
1	02	FORD	Ranger	2DCB	BLK	23,000		Lease	TRCOR	ON, Etobicoke	1	1:30PM				⊕
2	99	FORD	Explorer	4DWG	BLK	67,000		Lease	TRCOR	AB, Calgary	1	1:30PM				⊕
5	00	FORD	F-250	4DWG	RED	82,000		Lease	TRCOR	NB, Moncton	1	1:30PM				⊕
10	99	FORD	Explorer	4DWG	RED	82,000	\$300	Lease	TRCOR	PQ, Montreal	1	1:30PM				⊕

Auction Monitor

204

Show: All Segments

BID#	DATE	TIME	MODEL	BODY	COLOR	IN	PRICE	TYPE	TRCOR	LOCATION	STATUS	REVERSE	CURRENT	ADDS	NOTE	DETAIL
3	00	FORD	Expedition	4DWG	RED	42,000		Lease	TRCOR	BC, Vancouver	1	1:30PM	\$31,000			⊕
8	01	FORD	Explorer	2DCB	SIL	25,000		Lease	TRCOR	PQ, Hull	1	1:30PM	\$23,000			⊕
9	02	FORD	F-150	2DCB	BLK	82,000		Lease	TRCOR	NB, Fredericton	1	1:30PM	\$21,000			⊕

206

SEARCH / PRICE LOOKUP

GROUP BIDS

NEW

ADD

EDIT

BID#	DATE	TIME	MODEL	BODY	COLOR	IN	PRICE	TYPE	TRCOR	LOCATION	STATUS	REVERSE	CURRENT	ADDS	NOTE	DETAIL
11	00	Ford	Transit	2DCB	RED	32,000	\$500	Lease	TRCOR	ON, Kitchener	2	1:37PM				⊕

RANGE-BID (max 20% variance)

10

SUBMIT

OR

FIRM-BID

SUBMIT

BID HISTORY

ADD TO MONITOR

Figure 20

REPLACEMENT SHEET

Vehicle Search

Dealer: Shanahan Ford Lincoln

Select a Search

(new)

West Coast Bargains Active

Late Model Lincolns Active

Continue

Figure 21

REPLACEMENT SHEET

Vehicle Search

Search Name Status

Enter the criteria for your search.

To select multiple items in a list, or to de-select an item, press and hold the Ctrl key.

Model Year	from <input type="text" value="1995"/> to <input type="text" value="2000"/>
Make	<input type="text" value="Ford"/>
Models	<div>Expedition - Car Explorer - SUV Explorer Sport - SUV Explorer Sport Trac - SUV</div>
Transmission	<input type="text"/>
Colours	<div>Black Blue Green Grey</div>
Registered in	<div>Canada United States of America</div> <div>British Columbia Alberta Manitoba New Brunswick</div>
Maximum Odometer Reading	<input type="text" value="90000"/> km
Maximum Estimated Repair Cost	<input type="text" value="800"/> CAD

Manual Searches	Automatic Searches
Only show vehicles that were listed since my last search <input checked="" type="checkbox"/>	Notification Frequency <input type="text" value="Daily"/>
	Auctions <div>All Upcoming Auctions My Preferred Auctions All Registered Auctions All Unregistered Auctions Tricor Toronto</div>

Figure 22


REPLACEMENT SHEET

My Sales													Show	All Segments	
SITE	YEAR	MAKE	MODEL	COOL	COLOR	LM	PRICE	TYPE	LOCATION	QTY	TIME	RESERVE	CURRENT	ALL SEGMENTS	
1	02	FORD	Ranger	200B	BLK	23,000		Lease	ON, Etobicoke	1	4:30PM	\$19,000		Active Segments	
2	98	FORD	Explorer	40WV	BLK	57,000		Lease	AB, Calgary	1	4:30PM	\$22,000		Segment 1	
5	00	FORD	F-250	40WV	RED	82,000		Lease	NB, Moncton	1	4:30PM	\$26,000		Segment 2	
															Sold
															Hide

All Segments
Active Segments
Segment 1
Segment 2
Sold
Hide

Figure 23

REPLACEMENT SHEET



auto.com

LOG OUT

HOME AUCTIONS

M. Shanahan, Shanahan Ford Lincoln

CREDIT LIMIT: \$150,000 CAD

Oct 16, 1:39:10PM

Negotiator

ITEM	YEAR	MAKE	MODEL	COLOUR	IN	U-AGE	STING	RECEIVE	FORM
10	99	FORD	Explorer	4DWG	RED	82,000	1:45	\$18,000	\$17,900
5	00	FORD	F-250	4DWG	RED	82,000	1:54	\$26,000	\$25,800
2	99	FORD	Explorer	4DWG	BLK	67,000	1:09	\$22,000	\$21,900

☐ \$18,000 ☐ \$26,000 ☐ \$22,000
☐ \$21,100 ☐ \$21,200 ☐ \$21,300
☐ \$21,400 ☐ \$21,500 ☐ \$21,600
☐ \$21,700 ☐ \$21,800

☐ ACCEPT PRICE ☐ SUBMIT ☐ WITHDRAW
☐ ACCEPT PRICE ☐ SUBMIT ☐ WITHDRAW
☐ ACCEPT PRICE ☐ SUBMIT ☐ WITHDRAW

My Bids

BALANCE: \$285,947

ITEM	YEAR	MAKE	MODEL	COLOUR	IN	U-AGE	STING	RECEIVE	FORM
9	02	FORD	F-150	3DCB	BLK	80,000	2:00	\$24,000	\$21,000

My Sales

ITEM	YEAR	MAKE	MODEL	COLOUR	IN	U-AGE	STING	RECEIVE	FORM
3	00	FORD	Expedition	4DWG	RED	42,000			
8	01	FORD	Explorer	2DCB	SIL	25,000			
9	02	FORD	F-150	3DCB	BLK	82,000			

Scope: Personal ☐ **Show: All Segments**

ITEM	YEAR	MAKE	MODEL	COLOUR	IN	U-AGE	STING	RECEIVE	FORM
1	02	FORD	Ranger	2DCB	BLK	23,000			
5	00	FORD	F-250	4DWG	RED	82,000			
10	99	FORD	Explorer	4DWG	RED	82,000			
6	00	FORD	Windstar	4DSN	SIL	53,000			

My Sales

ITEM	YEAR	MAKE	MODEL	COLOUR	IN	U-AGE	STING	RECEIVE	FORM
3	00	FORD	Expedition	4DWG	RED	42,000			
8	01	FORD	Explorer	2DCB	SIL	25,000			
9	02	FORD	F-150	3DCB	BLK	82,000			

Figure 24

REPLACEMENT SHEET

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NEGOTIATOR
close

MY BIDS

#	Yr	MAKE	MODEL	BODY	COL	MI(000)	DAM	NOTE	HIGH	END
116	99	Cadillac	Seville	4DSN	BLU	43	\$200	12,100	12,200	:12
008	99	Ford	Mustang	2DCP	GRE	143	\$500	13,000	13,000	:18

MY SALES

#	Yr	MAKE	MODEL	BODY	COL	MI(000)	DAM	HIGH	END
116	99	Cadillac	Seville	4DSN	BLU	43	\$200	13,500	:10
008	99	Ford	Mustang	2DCP	GRE	143	\$500	12,400	:13
116	99	Cadillac	Seville	4DSN	BLU	43	\$200	13,500	:19
008	99	Ford	Mustang	2DCP	GRE	143	\$500	12,400	:30

OFFER
▼
13,200
COUNTER OFFER
13,200
RESERVE
13,500

Figure 25

214

OFFERS
close

#	Yr	MAKE	MODEL	BODY	COL	MI(000)	DAM	HIGH	END	SALESPERSON
116	99	Cadillac	Seville	4DSN	BLU	43	\$200	13,500	:19	C. Swift
008	99	Ford	Mustang	2DCP	GRE	143	\$500	12,400	:30	K. Carr

OFFER
13,200 USD
13,200
RESERVE
13,100
IMMEDIATE SALE PRICE
13,900

Figure 26

BID HISTORY

Entry: 10

VIN: 1FMDU24X1SUA29474

Bidding started at 16-Oct-2002 4:30PM. Negotiation ended at 4:40:55PM.

BIDDER	RECEIVED	BID (CAD)	BID TYPE	STATUS	ASKING
mshanahan	4:39:33PM	17,500	Negotiator	Accepted by seller	
mshanahan	4:31:36PM	16,800	Firm	Refused by seller	17,900
dcampbell	4:31:07PM	16,700	Firm	Superseded	
mshanahan	4:30:10PM	16,500	Range	Superseded	
dcampbell	4:30:10PM	16,400	Range	Superseded	
mshanahan	4:30:10PM	16,300	Range	Superseded	
dcampbell	4:30:10PM	16,200	Range	Superseded	
mshanahan	4:30:10PM	16,100	Range	Superseded	
dcampbell	4:30:10PM	16,000	Range	Superseded	

Figure 27

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